## **Leadership Competencies**

The State of California Leadership Competency Model is comprised of the following Leadership Competencies. These competencies are defined as knowledge, skill, ability or personal characteristic statements as shown below. Successful behaviors which demonstrate these competencies at the various leadership levels are available by reviewing the State of California Leadership Competency Model.

Competency	Definition	Competency Category
Analytical Thinking	The ability to approach a	Core Competency – Applies
	problem by using a logical,	to all Leadership Levels
	systematic, sequential	
	approach.	
Change Leadership	The ability to manage, lead, and	Core Competency – Applies
	enable the process of change	to all Leadership Levels
	and transition while helping	
	others to deal with their effects.	
Communication	The ability to listen to others and	Core Competency – Applies
	communicate in an effective	to all Leadership Levels
	manner. The ability to	
	communicate ideas, thoughts,	
	and facts in writing. The ability/skill to use correct	
	grammar, correct spelling,	
	sentence and document	
	structure, accepted document	
	formatting, and special literary	
	techniques to communicate a	
	message in writing.	
Conflict Management	The ability to prevent, manage,	Manager/Supervisor
	and/or resolve conflict.	Competency
Customer Focus	The ability to identify and	Manager/Supervisor
	respond to current and future	Competency
	customer's needs. The ability to	
	provide excellent service to	
	internal and external customers.	
Decision Making	The ability to make decisions	Core Competency – Applies
	and solve problems involving	to all Leadership Levels
	varied levels of complexity,	
	ambiguity, and risk.	
Developing Others	The ability and willingness to	Manager/Supervisor
	delegate responsibility, work	Competency
	with others, and coach them to	
	develop their capabilities.	

Competency	Definition	Competency Category
Ethics and Integrity	The degree of trustworthiness and ethical behavior of an individual with consideration for the knowledge one has of the impact and consequences when making a decision or taking action.	Core Competency – Applies to all Leadership Levels
Flexibility	The ability to adapt to and work with a variety of situations, individuals and groups. The ability to be open to different and new ways of doing things. The willingness to modify one's preferred way of doing things.	Executive Competency
Forward Thinking	The ability to anticipate the implications and consequences of situations and take appropriate action to be prepared for possible contingencies.	Executive Competency
Fostering Diversity	The ability to promote equal and fair treatment and opportunity for all. The ability to effectively promote equal opportunity in employment and maintain a work environment that is free of discrimination and harassment. The ability to demonstrate the knowledge of a supervisor's responsibility for promoting equal opportunity in hiring and employee development and promotion.	Core Competency – Applies to all Leadership Levels
Global Perspective	The ability to recognize and address issues that are outside of the local perspective. The ability to view issues without any pre-set biases or limitations. The ability to see the "big" picture.	Executive Competency
Influencing Others	The ability to gain others' support for ideas, proposals, projects, and solutions.	Executive Competency
Interpersonal Skills	The ability to get along and interact positively with coworkers. The degree and style of understanding and relating to others.	Core Competency – Applies to all Leadership Levels

Competency	Definition	Competency Category
Organizational Awareness	The ability to understand the workings, structure, and culture of the organization as well as the political, social, and economic issues affecting the organization.	Executive Competency
Personal Credibility	Demonstrating concern that one be perceived as responsible, reliable, and trustworthy.	Core Competency – Applies to all Leadership Levels
Planning and Organizing	The ability to define tasks and milestones to achieve objectives, while ensuring the optimal use of resources to meet those objectives.	Manager/Supervisor Competency
Relationship Building	The ability to develop, maintain, and strengthen relationships with others inside or outside of the organization who can provide information, assistance, and support.	Executive Competency
Results Orientation	The ability to focus personal efforts on achieving results consistent with the organization's objectives.	Executive Competency
Team Leadership	The ability to effectively manage and guide group efforts. This includes providing the appropriate level of feedback concerning group progress.	Core Competency – Applies to all Leadership Levels
Thoroughness	The ability to ensure that one's own and other's work and information are complete and accurate. The ability to carefully prepare for meetings and presentations. The ability to follow up with others to ensure that agreements and commitments have been fulfilled.	Manager/Supervisor Competency
Vision and Strategic Thinking	The ability to support, promote, and ensure alignment with the organization's vision and values. The ability to understand how an organization must change in light of internal and external trends and influences.	Core Competency – Applies to all Leadership Levels

Competency	Definition	Competency Category
Workforce Management	The ability to effectively recruit, select, develop, and retain competent staff; includes making appropriate assignments and managing staff performance.	Core Competency – Applies to all Leadership Levels